

# Technology Solution Map

## Cybersecurity

- IDENTIFY**
  - Virtual CISO
  - Vulnerability Assess.
  - Penetration Test
  - Government Risk Compliance
  - Security Awareness Training
  
- PROTECT**
  - Managed Firewall
  - Web App Security
  - Email Security
  - Endpoint Protection
  - Managed Cloud FW
  - Data Loss Prevention
  - Zero-Trust Framework
  - Patch Mgmt
  - Identity & Access Mgmt
  
- DETECT**
  - Log Mgmt (SIEM)
  - Machine Learning
  - Intrusion Detection
  - Intrusion Prevention
  - SOC as a Service
  
- RESPOND**
  - Incident Response
  - Containment
  - Eradication / Restore
  
- AI**
  - Attack Identification
  - Rapid Response
  - Social Engineering Detection
  - Biometrics Auth. Systems

## Customer Experience

- CONTACT CENTER**
  - Automatic Call Distribution (ACD)
  - APIs & SDKs
  - Branded Caller ID
  - Call and Screen Recording
  - CRM/ERP Integrations
  - Dialers (Preview, Power, Predictive)
  - Inbound/Outbound/Blended
  - Interactive Voice Response (IVR)
  - Omnichannel & Digital Engagement
  - Voice, Email, Chat, Mobile
  - Social, SMS/Text, Video
  - Reporting, Analytics & BI
  - Self-Service
  - UC Integrations
  
- COMPLIANCE CONSULTING & IMPLEMENTATION**
  - AWS Direct Connects
  - AZURE Express Routes
  - Oracle FastConnects
  - CDN
  - SaaS platforms
  
- CRM INTEGRATORS & LICENSES**
  - UCaaS
    - Voice and Video Calling
    - Call forwarding
    - Voicemail
    - Caller ID
    - Messaging and Chat
    - Conferencing
    - Collaboration Tools
    - Presence
    - Mobile Access
    - Integrations (CRM, etc)
  
- ROBOTIC PROCESS AUTOMATION (RPA)**
  - AI
    - Conversational AI & Chatbots
    - Generative AI
    - Real-Time Agent Assist
    - Virtual Assistants

## Cloud & Managed Services

- CLOUD CONNECTIVITY**
  - Data Fabrics
  - Public Cloud Connections
  - AWS Direct Connects
  - AZURE Express Routes
  - Oracle FastConnects
  - CDN
  - SaaS platforms
  
- STORAGE**
  - Cloud Based Storage
    - Object
    - File
    - Block
  
- LICENSE & APPLICATION**
  - Software License Mgmt.
  - ERP Mgmt.
  - Software License Optimization
  - Software License
  
- INFRASTRUCTURE**
  - Data Center & Cloud
  - Public Cloud
    - AWS
    - AZURE
    - GCP
    - Oracle Fusion
    - SAP HANA
  - Private Cloud
  - Hybrid & Multi Cloud
  - IaaS
  - PaaS
  - Bare Metal
  - DRaaS
  - BUaaS
  - Data Center Colocation
  
- MANAGED & PRO SERVICES**
  - Helpdesk as a Service
  - ITO – IT Outsourcing
  - Cloud Migration
  - Application Mgmt. (ERP, CRM, etc.)
  
- AI**
  - Application Optimization
  - Robotics Processing Automation
  - Data Lakehouse
  - Load balancing
  - Predictive Analytics
  - LLMaaS

## Mobility

- CORE PRODUCTS**
  - Handsets/Phones
  - Tablets
  - eSim
  - MultiSim
  
- WIRELESS NETWORK**
  - LTE/4G/5G Connectivity
  - Device Usage Mgmt
  - Application Filtering
  - Detailed Reporting
  - Distributed Antenna Service (DAS)
  - Satellite
  - Fixed Wireless
  
- MANAGED MOBILITY**
  - MDaas
  - Staging/Kitting
  - Helpdesk
  - Break/Fix
  - MDM
  - Plan Optimization
  - RMA
  
- AI**
  - Performance & Billing Optimization

## BUSINESS PROCESS OUTSOURCING

- EMPLOYEE ENGAGEMENT**
  - Gamification
  - Workforce Mgmt
  - Workforce Optimization
  
- PREMISES SYSTEMS**
  - Prem as-a-Service
  - SIP Trunks
  
- AI**
  - Conversational AI & Chatbots
  - Generative AI
  - Real-Time Agent Assist
  - Virtual Assistants

## KNOWLEDGE MGMT, QUALITY MGMT & ASSURANCE

- Agent Coaching & Performance**
- Compliance & Monitoring**

## Other

- ANSWERING SVCS**
  - Ruby Receptionist
  
- EXPENSE MGMT**
  - Wireline
  - Mobility
  
- MARKETING SVCS**
  - Email Drip
  - Website design
  - Content creation
  
- PHYSICAL SECURITY**
  - Video Surveillance
  - Access Cards

## Advanced Networking

- SASE**
  - Network optimization and security
  - CASB
  
- SD-WAN**
  - Auto-Failover
  - Intelligent Routing
  - VNF (Virtual Network)
  - Firewall
  - Application Aware
  
- NETWORK MGMT**
  - Monitoring & Mgmt
  
- AI**
  - AI Ops
  - Performance and Billing Optimization

## IoT

- SENSORS**
  - Temperature
  - Pressure
  - Soil Moisture/content
  
- VERTICAL-SPECIFIC**
  - Smart City
  - Agriculture
  - Manufacturing
  - Logistics
  - Hospitality
  
- PHYSICAL SECURITY**
  - Cameras
  - Access Control
  - Video Analytics
  
- REPORTING**
  - Geo-Fence
  - Detailed Use
  - Velocity / Acceleration
  
- ENERGY**
  - Electric
  - Gas
  - Solar
  - EV Chargers
  
- AI**
  - Computer Vision
  - Telematics
  - IoT Data Analysis